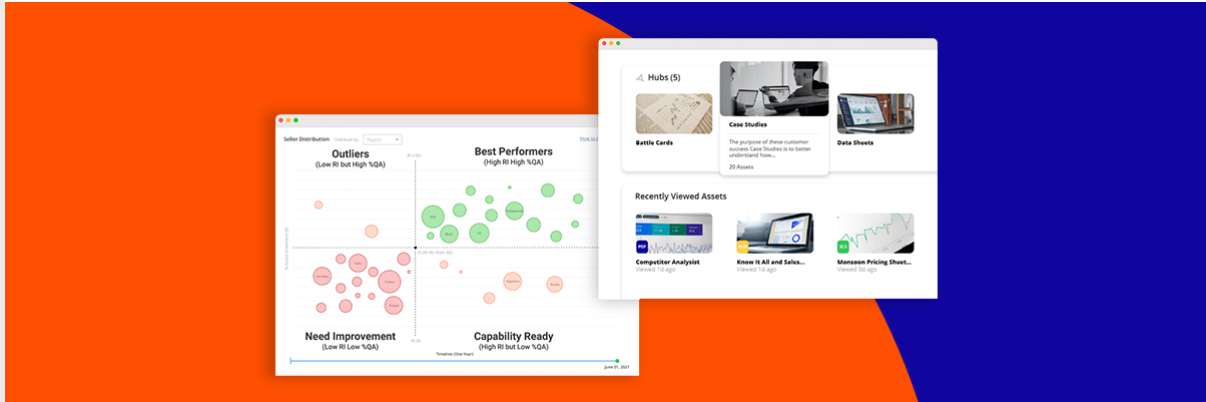


mindtickle

Readiness Rundown



In this month's Readiness Rundown, we're excited to share everything related to our **Fall 2021 product announcement**. With it, we've built the sales readiness platform that revenue teams need to create a state of continuous excellence. Read more about the Readiness Index, Asset Hub, and so much more!

See you there?



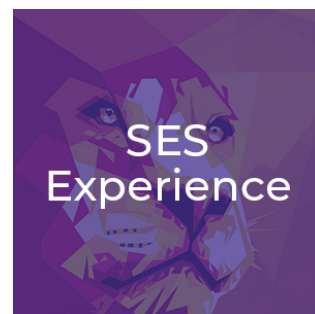
[Webinar] What's Your Ideal Rep Profile (IRP)?

[Register](#)



[Webinar] Mindtickle Live Demo

[Register](#)



[Event] Sales Readiness Framework: How Revenue Leaders Can Make Every Rep a Top Seller

[Register](#)

In case you missed it!



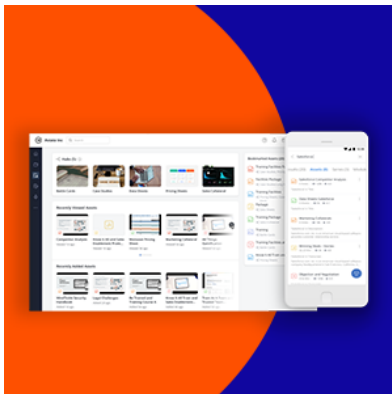
Mindtickle Launches Readiness Index and Asset Hub to Complete Its Readiness Vision

[Read Blog](#)



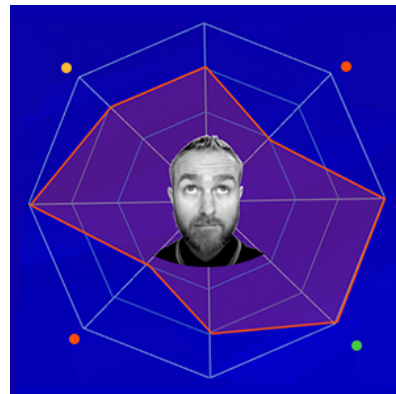
Introducing Readiness Index: The Best Way to Set & Track Sales Performance Benchmarks

[Read Blog](#)



Introducing Asset Hub: The First Sales Content Manager Built for Sales

[Read Blog](#)



You Have an Ideal Customer Profile. But Do You Have an Ideal Rep Profile?

[Read Blog](#)

Customer of the month

To transition from being reactive to proactive, the sales enablement team at



Infoblox knew it needed a sales readiness platform to help them streamline its training programs, content, and measurability. With Mindtickle, Infoblox experienced:

- 30%+ increase in user engagement with content
- 220%+ increase in user learning module completion
- 1,000+ coaching opportunities for managers per month with Call AI

[Read More](#)



Jeff Santelices

**Chief Revenue Officer
Mindtickle**

Readiness tip

Creating an ideal rep profile (IRP) ensures each seller is getting the education, content, and coaching they need to learn and are able to master the skills and competencies that are correlated with sales success.

Be Ready

mindtickle

© 2021 Mindtickle Inc.

mindtickle.com | US: +1 (800) 231-5578 | APAC: +91.83.7883.7118 | EMEA: +44.20.8103.5545

[Unsubscribe](#) | [Terms of Service](#) | [Privacy Policy](#)

