



Welcome to our latest edition of the MindTickle Minute! In honor of our newly released conversation intelligence solution, Call AI, this edition has been taken over with content showcasing how you can leverage conversation intelligence to identify and fix the real-world behaviors that stop your salespeople from closing every deal.

Introducing  
**Call AI**  
Conversation Intelligence

**MindTickle!**

## Blog | Introducing Call AI - MindTickle's Conversation Intelligence Solution

MindTickle recently announced the availability of Call AI™, the first AI and machine learning-enhanced conversation intelligence solution. Integrated with MindTickle's robust coaching capabilities, this advancement enables revenue leaders to make targeted improvements to help their salespeople close more deals.

[READ BLOG](#)

**WEBINAR**  
June 9, 2021 8:30 am PDT

# Conversation Intelligence

Identify and Improve the Behaviors that Win

Jennifer Coleman  
GiveSmart  
by communitybrands

Ken Blank  
Infoblox  
NEXT LEVEL NETWORKING

## Webinar | Conversation Intelligence: Identify and Improve the Behaviors that Win

Join Jennifer Coleman, Sales Training and Enablement Manager at GiveSmart, Ken Blank, Senior Enablement Programs Lead at Infoblox and Robert Garcia, Enterprise Solutions Consultant, at MindTickle for this webinar to learn how to improve productivity, consistency, and revenue using AI-powered conversation intelligence.

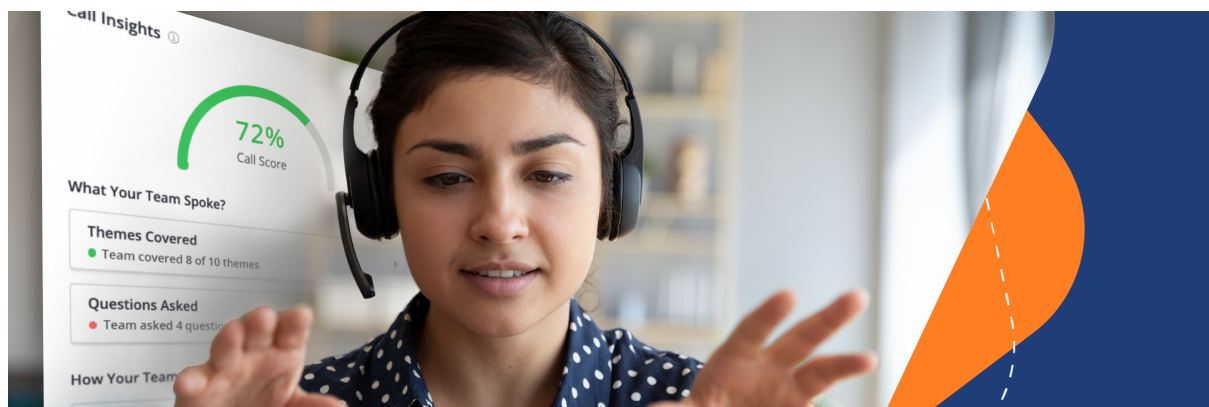
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### Guide | Sales Coaching: How to Use Conversation Intelligence to Navigate the Sales Cycle

Sales cycles are becoming more complex than ever, making it tough for sales leaders to determine why reps fail, what to do about it and where to find the guidance or content to help them improve. In this guide, we explore how to leverage AI-powered conversation intelligence to drive effective coaching conversations that improve deal outcomes.

DOWNLOAD GUIDE



### Blog | Conversation Intelligence Software: 7 Reasons Why Your Sales Team Needs Call Recording to Hit Revenue Targets

Conversation intelligence has become an invaluable component of the sales

readiness strategy, giving visibility into a deal's entire lifecycle. Check out this blog to learn why investing in conversation intelligence software should be a priority if you're looking to improve deal outcomes.

[READ BLOG](#)

MindTickle<sup>™</sup>★

CUSTOMER STORY

## How Call AI Helped Turing Video Keep Sellers On Script and Increase Quota by 200%



### Case Study | Turing Video

Aren't success stories the best? Our customer, Turing Video enhanced its sales readiness strategy with MindTickle's Call AI to help keep their sellers on script and saw quota attainment increase by 200%!

[SEE CUSTOMER STORY](#)



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**ANY QUESTIONS?**

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